Financial Statements
December 31, 2018 and 2017

Financial Statements December 31, 2018 and 2017

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W.C. Goldberg & Company, PC

Certified Public Accountants

Independent Auditors' Report

The Board of Directors Ronald McDonald House Charities of Norfolk, Virginia, Inc. Norfolk, Virginia

We have audited the accompanying financial statements of *Ronald McDonald House Charities of Norfolk*, *Virginia, Inc.* (a nonprofit organization), which comprise the statements of financial position as of December 31, 2018 and 2017, and the related statements of activities and net assets, functional expenses and cash flows for the years then ended, and the related notes to the financial statements.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including assessing the risk of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit involves evaluating the appropriateness of accounting policies used and the reasonableness of significant estimates made by management, as well as evaluating the overall financial statement presentation.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of *Ronald McDonald House Charities of Norfolk Virginia, Inc.* as of December 31, 2018 and 2017, and the changes in its net assets and its cash flows for the years then ended in conformity with accounting principles generally accepted in the United States of America.

W. C. Goldberg & Company, PC

August 12, 2019 Virginia Beach, VA

Statements of Financial Position December 31, 2018 and 2017

		2018		2017
	Assets			
Current Assets				
Cash and cash equivalents	\$	105,511	\$	99,380
Accounts receivable				14,000
Short-term investments		199,777		311,302
Total Current Assets		305,288		424,682
Noncurrent Assets				
Property and equipment, net		894,597		806,464
Investments		3,715,597		3,807,729
Total Noncurrent Assets		4,610,194		4,614,193
Total Assets	\$	4,915,482	\$	5,038,875
Liabilities	and Net Assets			
Current Liabilities				
Accounts payable	\$	19,050	\$	1,838
Accrued expenses		20,336		
Payroll taxes payable		4,980		5,987
Total Current Liabilities		44,366		7,825
Net Assets				
Without donor restrictions		4,871,116		5,024,441
With donor restrictions		-		6,609
Total Net Assets		4,871,116		5,031,050
그 아니라 되면서 어디가 그런 사람들이 얼마나 있다.				

Statement of Activities and Net Assets For the Year Ended December 31, 2018

		ithout Donor Restrictions	With Donor Restrictions	Total	
Revenues and other support					
Contributions	\$	383,188 \$	\$	383,188	
Special Events		88,048		88,048	
Fundraising		81,114		81,114	
Registration		14,272		14,272	
Miscellaneous		458		458	
Vending machines		(4,549)		(4,549)	
Net assets released from restriction		6,609	(6,609)		
Total revenues and other revenue		569,140	(6,609)	562,531	
Expenses					
Program expense		548,543		548,543	
Supporting services					
Management and general services		40,238		40,238	
Fundraising expense		23,870		23,870	
Cost of direct benefit to donors		24,662		24,662	
Total expenses		637,313		637,313	
Change in net assets from operations		(68,173)	(6,609)	(74,782)	
Net investment income		(91,649)		(91,649)	
Change in net assets		(159,822)	(6,609)	(166,431)	
Net assets, beginning of year		5,024,441	6,609	5,031,050	
Reserve for replacements		6,497	-	6,497	
Net assets, end of year	\$	4,871,116 \$	- \$	4,871,116	

Statement of Activities and Net Assets For the Year Ended December 31, 2017

	Without Donor Restrictions	With Donor Restrictions	Total
Revenue and other support			
Contributions	\$ 253,988	\$ 15,000 \$	268,988
Special events	101,460		101,460
Fundraising	134,319		134,319
Registration	17,108		17,108
Miscellaneous	403		403
Vending machines	7,781		7,781
Net assets released from restriction	8,391	(8,391)	
Total Revenue and other support	523,450	6,609	530,059
Expenses			
Program expense	491,131		491,131
Supporting services			
Management and general services	35,765		35,765
Fundraising expense	36,217		36,217
Cost of direct benefit to donors	37,167		37,167
Unallocated payments - RMHC Global	16,542		16,542
Total expenses	616,822	-	616,822
Change in net assets from operations	(93,372)	6,609	(86,763)
Net investment income	794,923		794,923
Change in net assets	701,551	6,609	708,160
Net assets, beginning of year	4,305,475		4,305,475
Reserve for replacements	17,415	<u> </u>	17,415
Net assets, end of year	5,024,441	\$ 6,609 \$	5,031,050

Statement of Functional Expenses For the Year Ended December 31, 2018

			1	Management		Cost of Direct	
		Program		& General		Benefit to	2018
		Services		Services	Fundraising	Donors	Total
Calculation	Ф.	104.007	Ф	10.067 0	10.067 0	•	205 241
Salaries and wages	\$	184,807	\$	10,267 \$	10,267 \$	- \$	205,341
Depreciation		47,851		2,518			50,369
Contract labor		42,170			- 1		42,170
Security		46,807				-	46,807
Insurance		41,665		- 1115			41,665
Utilities and telephone		27,364		1,439	- ·	• • • • • • • • • • • • • • • • • • •	28,803
Service contracts		30,398					30,398
Supplies		21,748			andiar .		21,748
Promotions and gift		17,298					17,298
Accounting and legal				21,418			21,418
Replacements		6,173		324			6,497
Retirement plan		19,318		1,017			20,335
Taxes and license		14,444		789	789		16,022
Repairs and maintenance		13,984		736			14,720
Office expense		5,546		616	- ·		6,162
Fundraising				- 1	11,448	24,662	36,110
Conference and education		7,760					7,760
Printing		6,249					6,249
Miscellaneous		1,365					1,365
Travel and entertainment		343		1,114	1,114		2,571
Postage		7,413					7,413
Bank charges		2,268			252		2,520
Dues		847		4	-		847
Communications		2,694					2,694
Volunteer appreciation		31					31
Total expenses	\$	548,543	\$	40,238 \$	23,870 \$	24,662 \$	637,313

Statement of Functional Expenses For the Year Ended December 31, 2017

	Program	Management & General		Cost of Direct Benefit to	2017
	Services	Services	Fundraising	Donors	Total
Salaries and wages	\$ 159,490	\$ 8,861 \$	8,860 \$	- \$	177,211
Depreciation	50,102	2,637			52,739
Contract labor	47,490		-		47,490
Security	40,069				40,069
Insurance	33,160				33,160
Utilities and telephone	26,826	1,411	· · · · · · · · · · · · · · · · · · ·		28,237
Service contracts	22,679				22,679
Supplies	22,436				22,436
Promotions and gift	18,562				18,562
Accounting and legal		18,508			18,508
Replacements	16,544	871	, 11		17,415
Canister expense			16,408	<u>-</u>	16,408
Taxes and license	12,553	682	682	-	13,917
Repairs and maintenance	11,893	626			12,519
Office expense	8,329	925			9,254
Fundraising	_		8,791	37,167	45,958
Conference and education	8,391				8,391
Printing	3,348				3,348
Miscellaneous	3,232		-		3,232
Travel and entertainment	217	1,244	1,244		2,705
Postage	2,491	-	_		2,491
Bank charges	2,089		232	<u>.</u>	2,321
Dues	775				775
Outside lodging for guests	297				297
Volunteer appreciation	158				158
Total expenses	\$ 491,131	\$ 35,765 \$	36,217 \$	37,167 \$	600,280

Statements of Cash Flows For the Years Ended December 31, 2018 and 2017

		2018	2017	
Cash Flows from Operating Activities				
Change in net assets	\$	(166,431)	\$	708,161
Adjustments to reconcile change in net assets to cash				
provided in (used) operating activities-				
Depreciation and related reserve		56,865		70,154
Unrealized (gains) losses on investments		279,229		57,158
Realized (gains) losses on investments				(701,603)
Changes in operating assets and liabilities:				
(Increase) decrease in accounts receivable		14,000		(7,015)
Increase (decrease) in accounts payable		15,861		(11,180)
Increase (decrease) in accrued expenses		20,336		
Increase (decrease) in payroll taxes payable		(1,007)		5,984
Net cash flows provided (used) by operating activities		218,853		121,659
Cash Flows from Investing Activities				
Purchase of investments and reinvestment of income		(74,220)		(606,305)
Changes in certificates of deposits				(127,075)
Sale of investments		<u> </u>		754,248
Purchase of property and equipment and related reserve		(138,502)		(60,000)
Net cash flows provided (used) by investing activities		(212,722)		(39,132)
Increase (decrease) in cash and cash equivalents		6,131		82,527
Cash and cash equivalents, beginning of year		99,380		16,853
Cash and cash equivalents, end of year	\$	105,511	\$	99,380

Note 1. Organization and Significant Accounting Policies

Nature of activities

The Ronald McDonald House Charities on Norfolk, Virginia (the Organization), is a nonprofit organization that provides temporary housing and other assistance for critically and seriously ill children and their families during periods when the children are undergoing treatment at Children's Hospital of the King's Daughters, Norfolk, Virginia. The Organization also raises funds to provide grants to other organizations.

Basis of presentation

The financial statements of the Organization have been prepared on the accrual basis of accounting in accordance with accounting principles generally accepted in the United States of America (U.S. GAAP) and are presented on the basis of net assets without donor restriction and net assets with donor restrictions. Net assets with donor restrictions are created only by donor-imposed restrictions on their use. When a restriction expires, that is, when a stipulated time restriction ends or purpose restriction is accomplished, net assets with donor restrictions are reclassified to net assets without donor restrictions. All other net assets, including board-designated or appropriated amounts, are net assets without donor restrictions and are reported as part of the net assets without donor restriction class.

Accounts receivable

Accounts receivable are written off using the direct write-off method in the year in which the account is determined to be uncollectible. If the allowance method of accounting for uncollectible accounts were used, it would not have a material effect on the financial statements.

Cash and cash equivalents

The Organization considers all highly liquid investments with a maturity of three months or less to be cash equivalents.

Use of estimates

The preparation of financial statements in conformity with U. S. GAAP requires the Organization to make estimates and assumption that affect the amounts reported in the financial statements and accompanying notes. Actual results could differ from those estimates.

Investments and fair value measurement

The Organization follows a fair value hierarchy that prioritizes the inputs to valuation techniques used to measure fair value. The hierarchy gives the highest priority to unadjusted quoted prices in active markets for identical assets or liabilities (level 1 measurements) and the lowest level priority to unobservable inputs (level 3 measurements). The three levels of the fair value hierarchy under generally accepted accounting principles are as follows:

Organization and Significant Accounting Policies (continued)

Level 1 inputs to the valuation methodology are unadjusted quoted prices for identical instruments in an active market that the entity has the ability to access. Level 2 inputs to the valuation methodology include quoted market prices for similar assets or liabilities in active markets; quoted market prices for similar or identical assets or liabilities in active markets; inputs other than quoted prices that are observable for the asset or liability; inputs that are derived principally from or corroborated by observable market data by correlation or other means; if the asset or liability has a specific (contractual) term, the level 2 input must be observable for substantially the full term of the asset or liability. Level 3 inputs to the valuation methodology are unobservable and significant to the fair value measurement.

The asset or liability's fair value measurement level with the fair value hierarchy is based on the lowest level of any input that is significant to the fair value measurement. Valuation techniques used need to maximize the use of observable inputs and minimize the use of unobservable inputs.

Property and equipment

Property and equipment are recorded at cost and depreciation is calculated using the Modified Accelerated Cost Recovery System and straight-line methods based over the following useful lives ranging from 5 to 39 years. Additions or betterments of \$500 or more are capitalized, while repairs and maintenance that do not improve or extend the useful lives of the respective assets are expensed currently.

Impairment of long-lived assets

Long-lived assets are reviewed for impairment whenever events or changes in circumstances indicate that the carrying amount may not be recoverable. If the sum of the expected future undiscounted cash flows is less than the carrying amount of the asset, a loss is recognized for the difference between the fair value and the carrying value of the asset. For the years ended December 31, 2018 and 2017, management determined that no impairment loss needs to be recognized.

Donated assets, property and equipment and services

Donated marketable securities, property and equipment, and other noncash donations are recorded as contributions at their fair values at the date of donation. Such donations are reported as increases in net assets without donor restriction unless the donor has restricted the donated asset for a specific purpose. Assets donated with explicit restrictions regarding their us are reported as restricted contributions. Absent donor stipulations regarding how long donated assets are to be maintained, the Organization reports expirations of donor restrictions when the donated or acquired assets are placed in service as instructed by the donor. The organization reclassifies net assets with donor restriction to net assets without donor restriction. Donated services are recognized as contributions if the services: (a) create or enhance nonfinancial assets or (b) require specialized skill, are performed by people with those skills, and would otherwise be purchased by the Organization. The Organization also receives donated services from other contributors and volunteers that are not measurable, and therefore, are excluded from the financial statements.

Organization and Significant Accounting Policies (continued)

Reserve for replacements

The Corporation is accumulating funds in the reserve for replacements based on estimates of future needs for repairs and replacements of property. The funding for such repairs and replacements is over the estimated useful lives based on current placement costs. Actual expenditures, however, may vary from the estimated amounts and variations may be material. The funds are temporarily restricted and amounted to \$74,691 and \$68,194 for the years ended December 31, 2018 and 2017.

Income taxes

The Corporation is exempt from federal taxes under Section 501(c)(3) of the Internal Revenue Code. However, income from activities not directly related to the Corporation's tax-exempt purpose will be subject to taxation as unrelated business income.

The Corporation follows the statutory requirements for its income tax and accounting and generally avoids risks associated with tax positions that may be challenged upon examination. Management believes any liability resulting from taxing authorities imposing additional income taxes from activities deemed to be unrelated to the Corporation's tax-exempt status would not have a material effect on the financial statements. Generally, the organizations tax returns remain open for federal income tax examination for three years from the date of filing.

Financial instruments and credit risk

The carrying amounts approximate fair value based on quoted market prices or discounted cash flows analysis for cash equivalents and other financial instruments. The Corporation is subject to some credit risk through short term cash investments which are placed with high quality financial institutions. The balances in excess of federally insured or other insured limits were \$54,989 and \$160,383 at December 31, 2018 and 2017.

Functional expenses

The statements of functional expenses report certain categories of expenses that are attributable to one or more program or supporting functions of the Organization. Therefore, these expenses require allocation on a reasonable basis that is consistently applied. The expenses that are allocated include: salaries and wages, employee benefits, and payroll taxes which are allocated on the basis of estimated time and effort:; depreciation, utilities, repairs and maintenance, which are based on a square footage allocation; office expense, postage, and travel and entertainment which are estimates of usage.

Reclassifications

Certain amounts have been reclassified for the year end December 31, 2017 to conform to the presentation for the year ended December 31, 2018. The reclassifications had no impact on previously reported net assets.

Organization and Significant Accounting Policies (concluded)

Net assets

The Organization's net assets and changes therein are classified and reported as follows:

Without Donor Restriction- Net assets that are not subject to donor-imposed restrictions or law. The governing board has designated, from net assets without donor restriction, net assets from reserve for replacements and board designated endowment.

With Donor Restriction- Net assets subject to donor-imposed restrictions. Some donor-imposed restrictions are temporary in nature, such as those that will be met by the passage of time or other events specified by the donor. Other donor-imposed restrictions are perpetual in nature, where the donor stipulates that resources be maintained in perpetuity.

Contributions

Contributions, grants, and bequests are recognized as net assets without donor restrictions or net assets with donor restrictions if they are received with donor stipulation that limit the use, of the donated assets. Donor-imposed restrictions are released when a restrictions expires, that is, when a stipulated time has elapsed, when the stipulated purpose for which the resource was restricted has been fulfilled, or both. We report contributions restricted by donors as increases in net assets without donor restrictions if the restriction expire (that is, when a stipulated time restriction ends or purpose restriction is accomplished) in the reporting period in which the revenue is recognized.

Liquidity and reserves

The Organization has \$305,288 of financial assets available to meet cash needs for general expenditures within on year of the statement of financial position date, which consist of the current assets per the statement of financial position.

The Organization has a goal to maintain financial assets, which consist of cash and short-term investments, on had to meet 60 days of normal operating expenses, which are on average, approximately \$99,246.

Note 2. Short-Term Investments

Short term investments consist of certificates of deposits earning interest at rates of 1.49% to 2.23% with varying maturity dates.

Note 3. Endowment Funds

The Organization's endowment consists of restricted assets of 10,000 shares of Ronald McDonald stock donated in 1993 by Mrs. Kroc and recorded at its fair value.

Absent explicit donor stipulations to the contrary, the Board of Directors of the Organization has interpreted the Uniform Prudent Management of Institutional Funds Act (UPMIFA) as requiring the preservation of the fair vale of the original gift as the gift date of the donor-restricted endowment funds. As a result of the interpretation, the Organization classifies as net assets with donor restrictions (a) the original value of gifts donated to the endowment (b) the original value of the subsequent gifts to the endowment, and (c) accumulation to the endowment make in accordance with the direction of the applicable donor gift instrument at the time the accumulation is added to the fund. In accordance with the standard of prudence prescribed by UPMIFA, the Organization considers the following factors in making a determination to appropriate or accumulate donor-restricted endowment funds:

- 1 The duration and preservation of the fund
- 2 The purpose of the Organization and the donor-restricted endowment fund
- 3 General economic conditions
- 4 The possible effect of inflation and deflation
- 5 The expected total return from income and the appreciation of investments
- 6 Other resources of the Organization
- 7 The investment policies of the Organization

Changes in endowment net assets and type of fund were as follows for fiscal year end as of December 31, 2018:

	Without		
	Donor	With Donor	
	Restrictions	Restrictions	Total
Endowment net assets, beginning of year	\$ 513,750	\$ 	\$ 513,750
Investment return, net	25,140		25,140
Appropriation of expenditure	(25,140)		(25,140)
Endowment net assets, end of year	\$ 513,750	\$	\$ 513,750

Changes in endowment net assets and type of fund were as follows for fiscal year end as of December 31, 2017:

	Without Donor		Without Donor		
	Restrictions	F	Restrictions		Total
\$	513,750	\$	· -	\$	513,750
	35,270		i da a i		35,270
, N <u>1</u>	(35,270)				(35,270)
\$	513,750	\$	- ,	\$	513,750
	\$	Donor Restrictions \$ 513,750 35,270 (35,270)	Donor Restrictions \$ 513,750 \$ 35,270 (35,270)	Donor Donor Restrictions Restrictions \$ 513,750 \$ - 35,270 - (35,270) -	Donor Donor Restrictions Restrictions \$ 513,750 - \$ 35,270 - (35,270) -

(continued)

Notes to Financial Statements

Note 3. Endowment Funds (concluded)

Return Objectives and Risk Parameters

The Organization has adopted a investment and spending policies for the endowment assets that attempt to provide stream of funding to the programs supported by the endowments. The endowment assets are in the form of the original stock donated to the organization. The investment return in the form of earning and dividends are unrestricted for use of the Ronald McDonald House operations.

Note 4. Net Assets Released from Restrictions

Net assets were released from restrictions by incurring expenses satisfying the restriction purpose or by occurrence of the passage of time or events specified by donor as follows for the year ended December 31:

		2	2018	2017
RMHC Grant		\$	1, 1, 1, 1 - 3, −	\$ 6,609

Note 5. Net Assets Without Donor Restrictions

The Organization's governing board has designated net assets without donor restrictions for the following purposes as of December 31:

		2018	2017
Board-Designated Reserve	\$	74,691	\$ 68,194
Board-Designated Endowment		513,750	513,750
	\$	588,441	\$ 581,944
	_		

Notes to Financial Statements

Note 6. Investments

Investments are stated at fair value and are summarized as follows:

	Level 1	L	evel 2	Level 3		Total
December 31, 2018:						104
Ronald McDonald Stock \$	1,065,420	\$	-	\$ -	\$	1,065,420
Cash and cash equivalents	198,421		<u>.</u>			198,421
Mutual Funds	2,443,925		- ·	<u>.</u>		2,443,925
Fixed Income	7,831		_			7,831
\$	3,715,597	\$	·	\$ -	\$	3,715,597
December 31, 2017:						
Ronald McDonald Stock \$	1,032,720	\$	· .	\$ -	\$	1,032,720
Cash and cash equivalents	491,383					491,383
Mutual Funds	2,275,251		· _			2,275,251
Fixed Income	8,375		· · ·			8,375
\$	3,807,729	\$	-	\$ -	\$	3,807,729
Investment income consists of	.f.			2010		0017
Interest and dividend income				2018		2017
Capital gains				82,217		77,231
	- (1)			105,363		71,230
Realized and unrealized gain	s (losses), net		0	(279,229)	Ф.	644,445
			\$	(91,649)	\$	794,923
Gross unrealized holding gain	ns (losses)		\$	1,072,547	\$	135,176
Note 7. Property and Equipme	nt					
Property and equipment cons	ist of:			2018		2017
Land			\$	80,461	\$	80,461
Buildings				1,244,051		1,256,501
Improvements				413,339		413,339
Furniture and fixtures				172,497		66,518
Equipment				74,425		87,481
Parking lot				21,021		21,021
				2,005,794		1,925,321
Accumulated depreciation				(1,111,197)		(1,118,857)
			\$	894,597	\$	806,464

Depreciation expense totaled \$50,369 and \$52,739 for the years ending December 31, 2018 and 2017.

Note 8. Employee Benefit Plans

In 1993, the organization started a SAR-SEP plan covering substantially all employees. Under the plan, the Organization annually contributes seven percent of employees' gross pay. Plan expenses incurred were \$20,335 and \$-0- for the years ending December 31, 2018 and 2017, respectively.

Note 9. Donated Good and Services

The fair value of donated goods and services included as contributions in the financial statements and corresponding expense categories for the years ended December 31, 2018 and 2017 are as follows:

	2018	2017
Professional fees	\$ 18,168	\$ 15,201
Service Contracts	10,000	10,000
Promotional	5,130	
Utilities	<u>-</u> 81.	3,241
Supplies	18,270	20,469
	\$ 51,568	\$ 48,911

Note 10. Subsequent Event

Management has evaluated subsequent events through August 12, 2019, the date on which the financial statements were available to be issued. No events have occurred since the statement of financial position date that would have a material impact on the financial statements.

Note 11. Change in Accounting Principle

In August 2016, the Financial Accounting Standards Board (FASB) issued Accounting Standards Update (ASU) No. 2016-14, Not-for-Profit Entities (Topic 958): Presentation of Financial Statements of Not-for-Profit Entities. The Organization has adjusted the presentation of its financial statements accordingly, as the new standard changes the following aspects of the Organization's financial statements:

The unrestricted net asset class has been renamed net assets without donor restriction.

The temporary and permanently restricted net assets classes have been combined into a single net asset class call Net Assets with Donor Restrictions.

The financial statements include a new disclosure about liquidity and availability of resources (note 1), and disclosure related to functional expenses has been expanded (note 1).