

ANNUAL REPORT 2016



RMHC
Norfolk

Keeping families close



Ronald McDonald
House Charities®
Norfolk

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JUMP RIGHT IN — COMMIT TO A MONTHLY DONATION
VISIT WWW.RMHCNORFOLK.ORG FOR MORE INFORMATION.

JANUARY 2018

Sunday	Monday	Tuesday	Wednesday	Thursday	Friday	Saturday
CENTRIC <small>COMMUNICATIONS</small> DID YOU KNOW WE OFFER Direct Mail Services GIVE US A CALL 757.622.2724	1 New Year's Day	2	3 Wish List Wednesday! Pick up an item from our Wish List!	4	5	6
7	8	9	10 Wish List Wednesday! Pick up an item from our Wish List!	11	12	13
14	15 Martin Luther King Jr. Day	16	17 Wish List Wednesday! Pick up an item from our Wish List!	18	19	20
21	22	23	24 Wish List Wednesday! Pick up an item from our Wish List!	25	26	27
28	29	30	31 Wish List Wednesday! Pick up an item from our Wish List!			

IN 2016, RMHC NORFOLK SERVED 1,048 FAMILIES FOR A TOTAL OF 4,693 NIGHTS.



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RAISE LOVE™

FRIENDS AND FAMILY— GET YOUR FRIENDS AND FAMILY TOGETHER AND HOST A FUNDRAISER FOR RMHC NORFOLK. DO SOMETHING YOU LOVE TO DO. VISIT WWW.RMHC.ORG/RAISE-LOVE TO START YOUR FUNDRAISER. PLEASE SELECT RMHC NORFOLK TO RECEIVE FUNDS COLLECTED.

FEBRUARY 2018

Sunday	Monday	Tuesday	Wednesday	Thursday	Friday	Saturday
				1 Read Raise Love #forRMHC	2 Groundhog Day	3 Bike RMHC.org/raise-love
4 Run Raise Love #forRMHC	5 Quilt RMHC.org/raise-love	6 Walk Raise Love #forRMHC	7 Wish List Wednesday! Pick up an item from our Wish List!	8 Jump Rope RMHC.org/raise-love	9 Play Chess Raise Love #forRMHC	10 Juggle RMHC.org/raise-love
11 Shoot Hoops Raise Love #forRMHC	12 Lincoln's Birthday	13 Golf RMHC.org/raise-love	14 Ash Wednesday Valentine's Day	15 Sing Raise Love #forRMHC	16 Swim RMHC.org/raise-love	17 Corn Hole Raise Love #forRMHC
18 Ping Pong RMHC.org/raise-love	19 Presidents' Day	20 Jean Day Raise Love #forRMHC	21 Wish List Wednesday! Pick up an item from our Wish List!	22 Workout Challenge RMHC.org/raise-love	23 Play Board Games Raise Love #forRMHC	24 Paint RMHC.org/raise-love
25 Give Hugs Raise Love #forRMHC	26 Dance RMHC.org/raise-love	27 Steps Raise Love #forRMHC	28 Wish List Wednesday! Pick up an item from our Wish List!			 <p>DID YOU KNOW WE OFFER</p> <p>Offset and Digital Printing</p> <p>GIVE US A CALL 757.622.2724</p>

IN 2016, 216 MORE INDIVIDUALS HELPED KEEP FAMILIES CLOSE!



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MEALS BRING FAMILIES TOGETHER — SIGN UP TO MAKE A MEAL IN MARCH

MARCH 2018

Sunday	Monday	Tuesday	Wednesday	Thursday	Friday	Saturday
CENTRIC <small>COMMUNICATIONS</small> DID YOU KNOW WE OFFER Data Processing and Analytics GIVE US A CALL 757.622.2724				1	2	3
4	5	6	7 Wish List Wednesday! Pick up an item from our Wish List!	8	9	10
11 Daylight Saving Time Begins	12	13	14 Wish List Wednesday! Pick up an item from our Wish List!	15	16	17 St. Patrick's Day
18	19	20 First Day of Spring	21 Wish List Wednesday! Pick up an item from our Wish List!	22	23	24
25	26	27	28 Wish List Wednesday! Pick up an item from our Wish List!	29	30 Good Friday	31 Passover

926 GROUPS AND INDIVIDUALS PREPARED DELICIOUS MEALS FOR OUR FAMILIES.



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SHOWER US WITH WISH LIST ITEMS —
CHECK OUT OUR WISH LIST ON WWW.RMHCNORFOLK.ORG

APRIL 2018

Sunday	Monday	Tuesday	Wednesday	Thursday	Friday	Saturday
1 April Fools' Day Easter Sunday	2	3	4 Wish List Wednesday! Pick up an item from our Wish List!	5	6	7
8	9	10	11 Wish List Wednesday! Pick up an item from our Wish List!	12	13	14
15	16	17	18 Wish List Wednesday! Pick up an item from our Wish List!	19	20	21
22	23	24	25 Administrative Assistant's Day	26	27	28
29	30		Wish List Wednesday! Pick up an item from our Wish List!			 DID YOU KNOW WE OFFER Variable Data/ Personalization GIVE US A CALL 757.622.2724

GENEROUS DONORS GAVE \$14,259.86 ONLINE. THE AVERAGE DONATION WAS \$168!



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MAKE EVERY DAY MOTHER'S DAY IN MAY— CALLING ALL LOCAL MOMS
ASK YOUR FAMILY TO MAKE A DONATION IN YOUR HONOR TO RMHC. IF 100 LOCAL
MOMS HAVE FRIENDS AND FAMILY DONATE \$100 EACH, WE WILL RAISE \$10,000!

MAY 2018

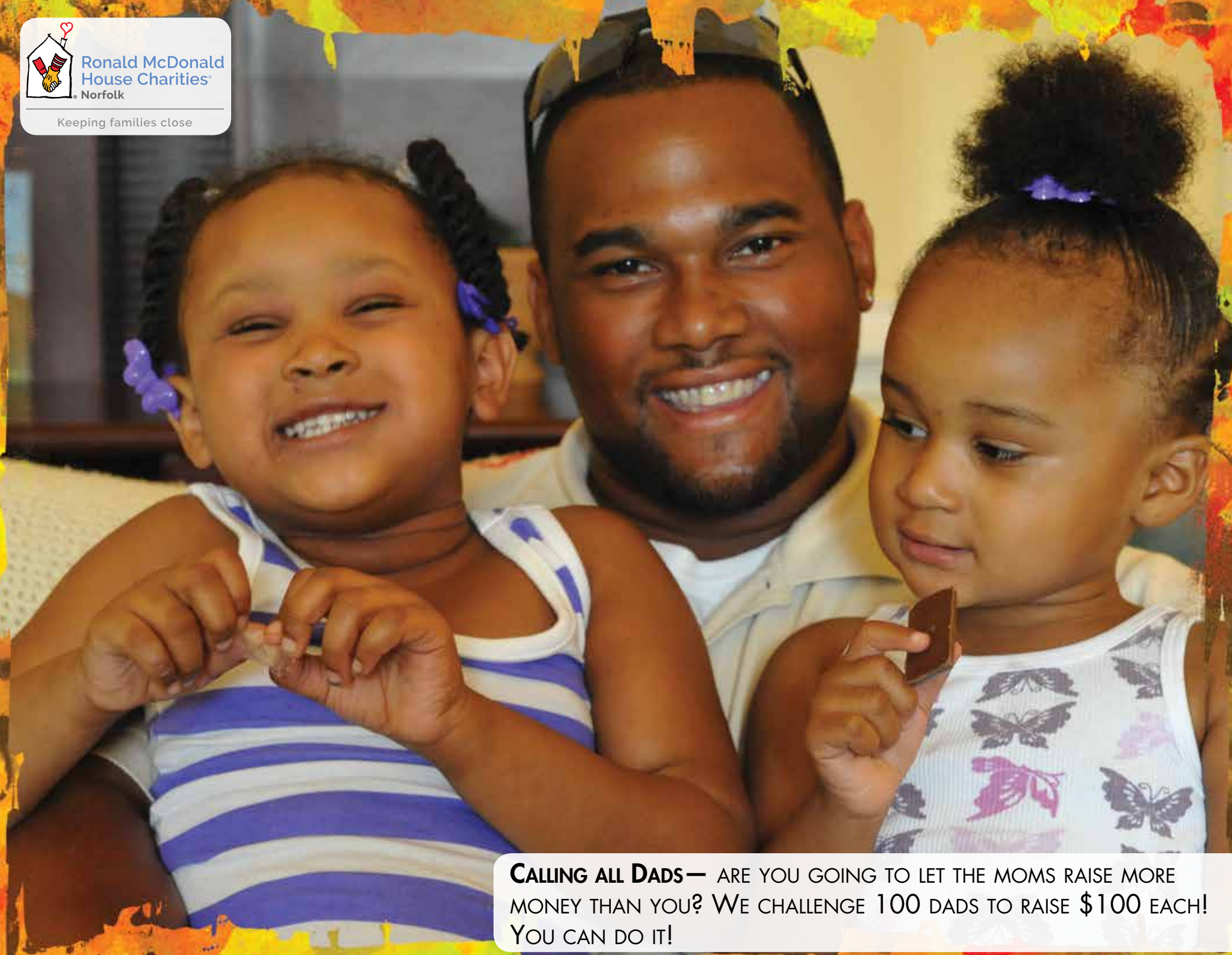
Sunday	Monday	Tuesday	Wednesday	Thursday	Friday	Saturday
CENTRIC <small>COMMUNICATIONS</small> DID YOU KNOW WE OFFER List Procurement GIVE US A CALL 757.622.2724		1	2 Wish List Wednesday! Pick up an item from our Wish List!	3	4	5
6	7	8	9 Wish List Wednesday! Pick up an item from our Wish List!	10	11	12
13 Mother's Day	14	15	16 Wish List Wednesday! Pick up an item from our Wish List!	17	18	19
20	21	22	23 Wish List Wednesday! Pick up an item from our Wish List!	24	25	26
27	28 Memorial Day	29	30 Wish List Wednesday! Pick up an item from our Wish List!	31		

OUR LOCAL McDONALD'S OWNER OPERATORS SUPPORT OUR FAMILIES THROUGH SPONSORSHIPS AND NATIONAL FUNDRAISERS.



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CALLING ALL DADS— ARE YOU GOING TO LET THE MOMS RAISE MORE MONEY THAN YOU? WE CHALLENGE 100 DADS TO RAISE \$100 EACH! YOU CAN DO IT!

JUNE 2018

Sunday	Monday	Tuesday	Wednesday	Thursday	Friday	Saturday
CENTRIC <small>COMMUNICATIONS</small> DID YOU KNOW WE OFFER Statement Generation GIVE US A CALL 757.622.2724					1	2
3	4	5	6 Wish List Wednesday! Pick up an item from our Wish List!	7	8	9
10	11	12	13 Wish List Wednesday! Pick up an item from our Wish List!	14 Flag Day	15	16
17 Father's Day	18	19	20 Wish List Wednesday! Pick up an item from our Wish List!	21 First Day of Summer	22	23
24	25	26	27 Wish List Wednesday! Pick up an item from our Wish List!	28	29	30

AN ESTIMATED 15 MILLION BABIES ARE BORN TOO EARLY EVERY YEAR. WE SERVED 109 FAMILIES WITH PREMATURE BABIES.



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CELEBRATE— VOLUNTEER TO COOK A MEAL AND DROP OFF ITEMS FROM OUR WISH LIST!

JULY 2018

Sunday	Monday	Tuesday	Wednesday	Thursday	Friday	Saturday
1	2	3	4 Independence Day	5	6	7
8	9	10	11 Wish List Wednesday! Pick up an item from our Wish List!	12	13	14
15	16	17	18 Wish List Wednesday! Pick up an item from our Wish List!	19	20	21
22	23	24	25 Wish List Wednesday! Pick up an item from our Wish List!	26	27	28
29	30	31	Wish List Wednesday! Pick up an item from our Wish List!			 <p>DID YOU KNOW WE OFFER Design Services</p> <p>GIVE US A CALL 757.622.2724</p>

THERE ARE 364 RONALD MCDONALD HOUSES IN 43 COUNTRIES AND REGIONS.



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JEAN DAY AT YOUR LOCAL BUSINESS— JOIN THE FUN AND PROMOTE JEAN DAY AT YOUR BUSINESS! EMPLOYEES CAN MAKE A DONATION TO DRESS DOWN. DONATE PROCEEDS TO RMHC NORFOLK. RAISE LOVE #FORRMHC

AUGUST 2018

Sunday	Monday	Tuesday	Wednesday	Thursday	Friday	Saturday
			1 Wish List Wednesday! Pick up an item from our Wish List!	2	3	4
5	6	7	8 Wish List Wednesday! Pick up an item from our Wish List!	9	10	11
12	13	14	15 Wish List Wednesday! Pick up an item from our Wish List!	16	17	18
19	20	21	22 Wish List Wednesday! Pick up an item from our Wish List!	23	24	25
26	27	28	29 Wish List Wednesday! Pick up an item from our Wish List!	30	31	 DID YOU KNOW WE OFFER Fullfillment GIVE US A CALL 757.622.2724

136 LOCAL BUSINESSES SUPPORT RMHC NORFOLK.



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PUT ON YOUR **RED SHOES** AND SUPPORT OUR ANNUAL FUNDRAISER!

SEPTEMBER 2018

Sunday	Monday	Tuesday	Wednesday	Thursday	Friday	Saturday
<p>CENTRIC COMMUNICATIONS</p> <p>DID YOU KNOW WE OFFER</p> <p>Multi-Channel Marketing</p> <p>GIVE US A CALL 757.622.2724</p>						1
2	3 Labor Day	4	5 Wish List Wednesday! Pick up an item from our Wish List!	6	7	8
9	10	11	12 Wish List Wednesday! Pick up an item from our Wish List!	13	14	15
16	17	18	19 Wish List Wednesday! Pick up an item from our Wish List!	20	21	22
23 / 30	24	25	26 Wish List Wednesday! Pick up an item from our Wish List!	27	28	29 First Day of Autumn

OUR EVENTS RAISED \$108,618— THANK YOU TO OUR SPONSORS!



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DAY OF CHANGE FOR RMHC— VISIT YOUR FAVORITE MCDONALD'S RESTAURANT AND DROP YOUR CHANGE IN OUR DONATION BOXES. A LITTLE CHANGE GOES A LONG WAY.

OCTOBER 2018

Sunday	Monday	Tuesday	Wednesday	Thursday	Friday	Saturday
	1	2	3 Wish List Wednesday! Pick up an item from our Wish List!	4	5	6
7	8 Columbus Day	9	10 Wish List Wednesday! Pick up an item from our Wish List!	11	12	13
14	15 Day of Change	16	17 Wish List Wednesday! Pick up an item from our Wish List!	18	19	20
21	22	23	24 Wish List Wednesday! Pick up an item from our Wish List!	25	26	27
28	29	30	31 Halloween			 <p>DID YOU KNOW WE OFFER Presort Services</p> <p>GIVE US A CALL 757.622.2724</p>

OUR DONATION BOXES GROSSED \$121,324 IN 2016.

Ronald McDonald House
 We want to thank you all so much for all the kindness and generosity you showed us during our stay with Ronald McDonald House. The staff and everyone that made us all were delicious and our stay was really nice too. The house was just beautiful. I had you all for being there while "Savely" was in Children's Hospital of the King of Kings. We couldn't have stayed at a better place. Thanks so much again. Have you now just get her chaparral moved up. @ God Bless!

I want to thank you ladies for all you do to help the families that stay with you. I will bring you up to date on my great grandchildren that were born with a damaged heart. She was in the hospital for two and a half months. Thank January of this year she had a heart transplant at UVA Hospital. She is now a bundle of energy and her skin is now the proper color. Thanks again for your help. Much love to all.

To all the volunteers of the Ronald McDonald House, I thank you for each of you. I thank you for allowing you the strength to come in here and provide for the most beautiful and precious thing that I've ever lost. Thank you for your beautiful and peaceful day. I'm ever last. Thank you for your lack of you in a spiritual way.

THANK YOU

Enclosed please find check to help support your wonderful work. God Bless You!!!

Dear Ronald McDonald Family,
 It's been 10 years today since you were here for our family. We don't thank you enough for what you do for families like ours. I hope you are all well and happy. Please thank our local patrol for being here.

Thank you to everyone who supported in making the Ronald McDonald our home during those troubled times. For my family and yours. To those who spread the kindness in my heart. Please help up the wonderful things that you all do here. Not everyone would give you a shout out. Thank you to all the people that have helped all these people through a difficult time. To all the staff, volunteers, parents, children, and your staff and I love you. Thank you to everyone who supported in making the Ronald McDonald our home during those troubled times. For my family and yours. To those who spread the kindness in my heart. Please help up the wonderful things that you all do here. Not everyone would give you a shout out. Thank you to all the people that have helped all these people through a difficult time. To all the staff, volunteers, parents, children, and your staff and I love you.

Thank you for your support. The Ronald McDonald House has been such a blessing to my family this holiday season. My mother and I traveled from Florida so I could have surgery at RMC. During our stay, mostly my mother's stay, the caring staff and volunteers provided much needed support and the donated meals were blessings. Thank you so much and God Bless.

"Thank you" is a simple phrase, but still it's meant to show that we appreciate your kindness more than you could know.

Thank you so much for providing a safe, clean, free and comfortable place for those whose loved ones are in the hospital for an extended period of time. It means so much & helps greatly! God Bless!

I thank you so much for the love and care you give to our family during our stay at the Ronald McDonald House. My family has never had an opportunity to visit and see the house. Please thank our local patrol for being here. Thank you so much and God Bless!

Thank You

Thank you for all your help while my 5 year old had open heart surgery we love you all!

Riley Hest
 2010
 Thank you giving me a place

It has been 14 years since we stayed at RMC House in Norfolk, VA while our daughter was in hospital. We still remember every day of the

GIVE THANKS — VOLUNTEERS MAKE THE DIFFERENCE IN THE LIVES OF ALL THE FAMILIES THAT COME THROUGH OUR DOORS — COOKING, HOSTING, LISTENING, NURTURING, OR BY SIMPLY BEING THERE AND HELPING OUT IN ANY WAY THEY CAN.

NOVEMBER 2018

Sunday	Monday	Tuesday	Wednesday	Thursday	Friday	Saturday
CENTRIC <small>COMMUNICATIONS</small> DID YOU KNOW WE OFFER SOC II Certified-pending GIVE US A CALL 757.622.2724				1	2	3
4	5	6	7	8	9	10
Daylight Saving Time Ends			Wish List Wednesday! Pick up an item from our Wish List!			
11	12	13	14	15	16	17
Veterans Day			Wish List Wednesday! Pick up an item from our Wish List!			
18	19	20	21	22	23	24
			Wish List Wednesday! Pick up an item from our Wish List!	Thanksgiving Day		
25	26	27	28	29	30	
		Giving Tuesday	Wish List Wednesday! Pick up an item from our Wish List!			

AS OF DECEMBER 31, 2016 RMHC HAS SERVED 19,699 FAMILIES SINCE OPENING IN 1981.



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Drop Your Change



DAY OF CHANGE



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DOLLAR DAYS— DONATE YOUR DOLLARS! GET YOUR CO-WORKERS,
FAMILY AND FRIENDS TOGETHER! RAISE LOVE #FORRMHC

DECEMBER 2018

Sunday	Monday	Tuesday	Wednesday	Thursday	Friday	Saturday
CENTRIC <small>COMMUNICATIONS</small> DID YOU KNOW WE OFFER USPS Full Service Certified GIVE US A CALL 757.622.2724						1
2	3	4	5 Wish List Wednesday! Pick up an item from our Wish List!	6	7	8
First Day of Hanukkah						
9	10 Last Day of Hanukkah	11	12 Wish List Wednesday! Pick up an item from our Wish List!	13	14	15
16	17	18	19 Wish List Wednesday! Pick up an item from our Wish List!	20	21	22
					First Day of Winter	
23 / 30	24 / 31	25	26	27	28	29
	Christmas Eve New Year's Eve	Christmas	First Day of Kwanzaa			

WE SERVE FAMILIES WITH CHILDREN AT: THE BARRY ROBINSON CENTER, CHKD, EVMS, HARBOR POINT, SENTARA NORFOLK GENERAL, ST. MARY'S HOME FOR DISABLED CHILDREN.

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 Mr. & Mrs. Carlos Acosta
 Mr. and Mrs. Clifton Adkins
 Mr. and Mrs. Onder Aksoy
 Ms. Kathleen Allegood
 Mrs. Alysha Allen
 Mr. and Mrs. David Allen
 Ms. Pamela Allison
 Mr. Benjamin Almodovar
 Mr. & Mrs. Ralph Almodovar
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 Mr. Eric Anderson
 Mr. Paul Anderson
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 Ms. Daryll Hannah Guzman
 Davin Haapapuro
 Mr. Bob Haas
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 Ms. Tara Hackett
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 Ms. Jennifer Sanders
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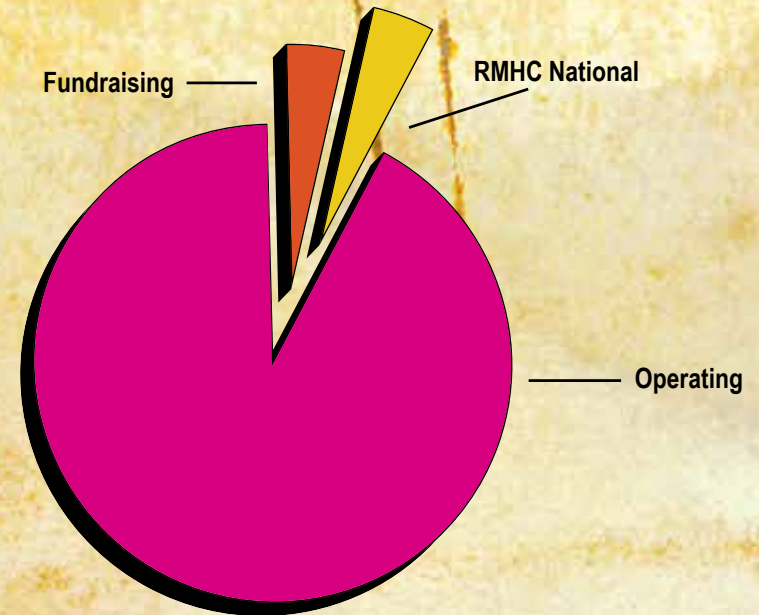
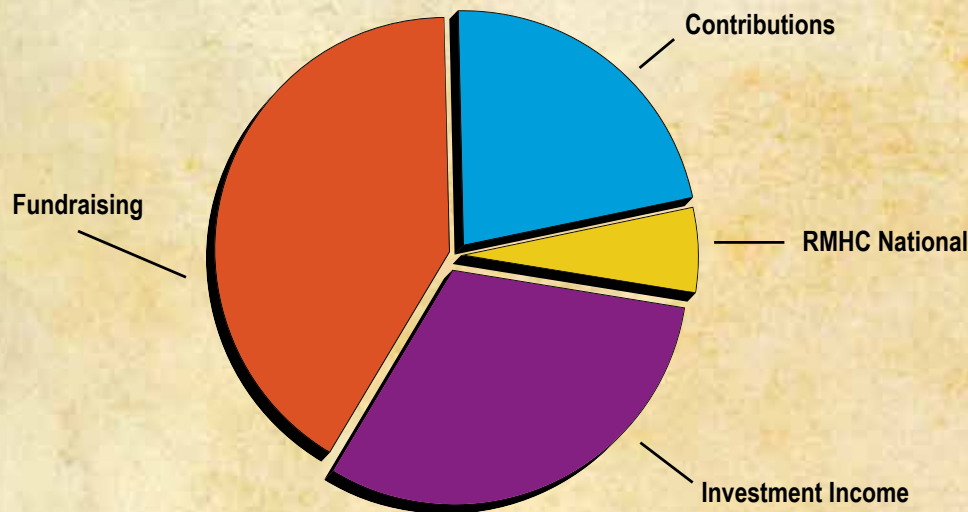
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FINANCIALS

2016 Operating Revenue

Contributions	\$149,355.00
RMHC National	\$39,103.00
Investment Income	\$210,533.00
Fundraising	\$276,154.00

Total **\$675,145.00**



2016 Operating Expenses

RMHC National	\$22,741.00
Fundraising	\$65,415.00
Operating	\$513,243.00

Total **\$601,399.00**



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